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GLADIOLUS

SPECIAL 25 Per Cent

PRICE LIST Discount for Cash-on Orders JANUARY 1931

\$10. or over, listed by-1000

Fairy Lane Nursery & Floral Company

Berlin Heights, Ohio

GENERAL INFORMATION

Please Read Carefully Before Ordering

ORDER EARLY. Early orders are solicited to prevent disappointments in case the variety selected should be sold out. It is a good idea to make a second choice as we will not substitute kind but will substitute size in like variety if necessity demands. Please write your name and address plainly.

STOCK. Our stock is grown under ideal conditions. We have irrigating facilities, which insures clean, healthy, high crown bulbs.

SHIPPING, via EXPRESS or PARCEL POST. At our option, depending on weight and distance; but if you have special preference, please indicate same. March, April and May are safe months to ship Gladioli. State when delivery is wanted; we prefer Spring delivery. We do not guarantee delivery of Parcel Post shipments but will insure any shipment if requested to do so, and will send shipment C. O. D. for insurance charges. No record is made of Parcel Post shipments unless they are insured. Our responsibility ends when we deliver shipment to carrier.

TERMS. Cash with order; 25% will hold order for Spring delivery. All Orders not paid at shipping time will be sent C. O. D. for balance due, as prices quoted here are all net cash before shipment. If credit is desired satisfactory Bank references only, should accompany your order.

DISCOUNT. On deferred payment plan 2% 10 days, net 30 days. Twenty-five bulbs at 100 rate; 250 bulbs at 1000 rate. If you are ordering less than 250 of varieties listed at the 1000 rate add 15% to the 1000 rate. If you are ordering less than 25 of varieties listed at the 1000 rate add 50% to 1000 rate. No. 7 bulbs $\frac{1}{4}$ inch and less sold at one-half the price of No. 6. Where cash accompanies order for \$25.00 or more, a cash discount of 5%. Orders for \$50.00 or more a 10% cash discount will be allowed. All orders are accepted subject to prior sale.

FOR LARGE GROWERS AND JOBBERS. Write for special discounts on large quantities.

GUARANTEE. We exercise every care to ship only first-class stock, but give no warranty, expressed or implied and will not be in any way responsible for the results of planting or forcing of any bulbs, roots or tubers sent out by us. We are anxious to satisfy all of our customers and will gladly make replacement or refund the purchase price of any article that does not prove true to name or does not arrive in good growing condition. Please notify us at once if a shipment should not arrive in satisfactory condition. If the purchaser does not accept the goods on these terms no sale is made, and they must be returned at once. No complaints entertained as to condition of stock on arrival unless made within 24 hours after receipt of shipment. All bulbs offered in this price list are grown by us. We are not jobbers.

LOCATION of the FAIRY LANE FARM. For the benefit of those who wish to visit our Farm by automobile or interurban cars. We are located in the Village of Berlin Heights, Five (5) blocks south of the business district, on the new paved State Route No. 61, or three miles due south of Ceylon Junction, which is on State Route No. 2, which follows our famous Lake Erie. Traveling on U. S. Ohio Route No. 20 turn north at Townsend Center, driving to Route 61. Traveling on Route No. 59, turn north one quarter mile on Route No. 61. All Lake Shore Electric cars stop within one block of the farm, Stop No. 163. You are always welcome at the Fairy Lane Farm.

NOTE. These prices are subject to change without notice.

VARIETIES	Price Per	1	2	3	4	5	6
Alice Tiplady, large orange prim hybrid -----	1000	12.00	10.00	8.00	6.00	4.00	2.50
Anna Eberius, rhodamine purple -----	1000	15.00	12.00	10.00	7.00	5.00	3.00
Albania, best florist's white -----	1000	12.00	10.00	8.00	6.00	4.00	2.50
A. B. Kundred, cream and pink, ruffled -----	1000	25.00	20.00	15.00	10.00	7.00	5.00
Alton, light orange, ruffled -----	100	3.00	2.50	2.00	1.50	1.00	.75
A. W. Hunt, large orange red -----	100	3.00	2.50	---	---	---	---
Altair, tall salmon saffron -----	100	1.50	1.25	---	---	---	---
American Indian, strongly ruffled, deep red -----	100	3.00	2.50	---	---	---	---
Battle Creek, deep self violet -----	100	3.00	2.50	---	---	---	---
Bengal Tiger, red, dark markings -----	1000	25.00	20.00	15.00	10.00	7.00	5.00
B. L. Smith, lavender, yellow throat -----	1000	25.00	20.00	15.00	10.00	7.00	5.00
Butterboy, prim, golden yellow -----	1000	15.00	12.00	10.00	7.00	5.00	3.00
Capt. Boynton, light lavender, large -----	100	4.00	3.00	---	---	---	---
Carmen Sylvia, large, fine white -----	100	2.50	2.25	2.00	1.75	1.50	1.00
Caroline Esberg, flame scarlet red -----	100	3.00	2.50	---	---	---	---
Catherine, light gray blue -----	100	3.00	2.50	---	---	---	---
Crimson Glow, best crimson glad -----	1000	12.00	10.00	8.00	6.00	4.00	2.50
David Starr Jordan, immense flame scarlet -----	100	4.00	3.00	---	---	---	---
Diana, crimson, no markings -----	100	3.00	2.50	---	---	---	---
D. American Beauty, American Beauty rose -----	100	3.00	2.50	---	---	---	---
Dorothy McKibben, apple blossom pink, ruffled -----	1000	20.00	15.00	12.00	8.00	6.00	4.00
Dorothy Wheeler, delicate rose pink -----	1000	12.00	10.00	8.00	6.00	4.00	2.50
Dorrit, large lavender pink -----	100	3.00	2.50	---	---	---	---
Draco Gloriosa, buff, dark markings -----	100	3.00	2.50	2.00	1.50	1.00	.75
Dr. Elkins, white, purple throat -----	100	4.00	3.00	---	---	---	---
Dr. F. E. Bennett, large flame red -----	100	5.00	4.00	---	---	---	---
Dr. Van Fleet, delicate rose, deeper edges -----	1000	15.00	12.00	10.00	7.00	5.00	3.00
Early Snowflake, creamy white, tinted rose -----	1000	15.00	12.00	10.00	7.00	5.00	3.00
Elf, white, lemon bud -----	1000	15.00	12.00	10.00	7.00	5.00	3.00
E. G. Hill, salmon rose, cream throat -----	100	3.00	2.50	---	---	---	---
E. J. Shaylor, large ruffled deep rose -----	1000	15.00	12.00	10.00	7.00	5.00	3.00
E. Kirtland, glistening light pink, tall -----	1000	20.00	15.00	12.00	8.00	6.00	4.00
Elkhart, violet purple, deeper throat -----	100	4.00	3.00	---	---	---	---
Elora, large white, red throat -----	1000	15.00	12.00	10.00	7.00	5.00	3.00
Elsie, beautiful rose pink -----	100	3.00	2.50	---	---	---	---
Evening Star, cream yellow, ruffled -----	1000	15.00	12.00	10.00	7.00	5.00	3.00
Exquisite, American Beauty rose, self color -----	100	3.00	2.50	---	---	---	---
Flora, large canary yellow -----	100	2.50	2.00	---	---	---	---
Georgia, very deep violet -----	1000	20.00	15.00	12.00	8.00	6.00	4.00
Giant Nymph, light rose pink -----	100	2.00	1.50	---	---	---	---
Gladys Plath, mallow purple, deeper throat -----	100	3.00	2.50	---	---	---	---
Glendale, extra deep, American Beauty red -----	1000	18.00	15.00	12.00	8.00	6.00	3.00
Gold Drop, golden orange, hybrid prim -----	100	1.50	1.25	---	---	---	---
Golden Glory, ruffled yellow, dark throat -----	1000	20.00	15.00	12.00	8.00	6.00	4.00
Golden Measure, large yellow, extra fine -----	1000	25.00	20.00	15.00	10.00	7.00	5.00
Golden Swallow, ruffled yellow, new -----	100	3.00	2.50	---	---	---	---
Gretchen Zang, geranium pink, carmine throat -----	1000	18.00	15.00	12.00	8.00	6.00	3.00

VARIETIES	Price Per	1	2	3	4	5	6
Halley, early salmon pink -----	1000	15.00	12.00	10.00	7.00	5.00	3.00
Hazel Dawn, tall fine pink -----	100	4.00	3.00	---	---	---	---
Henry Ford, dark rhodamine purple -----	1000	25.00	20.00	15.00	10.00	7.00	5.00
Jack London, light salmon, yellow throat -----	1000	25.00	20.00	15.00	10.00	7.00	5.00
Jacoba Van Beyren, tall violet, self-color -----	100	4.00	3.00	---	---	---	---
J. A. Carbone, orange salmon -----	100	4.00	3.00	---	---	---	---
Joe Coleman, rich deep red, ruffled -----	1000	18.00	15.00	12.00	8.00	6.00	3.00
John Dunbar, intense red, bronze tones -----	100	---	3.00	2.50	---	---	---
Kassan, lavender, rose pink, ruffled -----	100	2.50	2.00	---	---	---	---
Leota, large clear pink, white throat -----	100	3.00	2.50	---	---	---	---
Lilac Glory, lilac shading to pink -----	100	4.00	3.00	---	---	---	---
London Smoke, red, darker red stripes -----	100	4.00	3.00	2.50	2.00	1.25	.75
Louise, deep lavender, wine throat -----	1000	15.00	12.00	10.00	7.00	5.00	3.00
Marietta, geranium pink -----	100	4.00	3.00	---	---	---	---
Marshal Foch, clear salmon pink, large -----	1000	3.00	2.50	2.00	1.50	1.00	.75
Mary Fennell, light lavender, tinged pink -----	100	2.50	2.00	1.50	1.00	.80	.60
Mary Pickford, delicate cream white -----	1000	18.00	15.00	12.00	8.00	6.00	3.00
Masterpiece, ruffled American Beauty rose -----	100	4.00	3.00	---	---	---	---
Master Weitsie, tall, violet red -----	1000	25.00	20.00	15.00	10.00	7.00	5.00
Mathew Crawford, large creamy pink, massive -----	100	3.00	2.50	---	---	---	---
Miss Spokane, large orange salmon, deeper throat ---	100	3.00	2.50	---	---	---	---
Mona Lisa, pale rose pink, ruffled -----	1000	15.00	12.00	10.00	7.00	5.00	3.00
Montezuma, dark crimson, yellow throat -----	100	2.50	2.00	---	---	---	---
Mr. W. H. Phipps, LaFrance pink, center lighter -----	100	5.00	4.00	---	---	---	---
Mrs. Dr. Norton, creamy white, pink edges -----	1000	20.00	15.00	12.00	8.00	6.00	4.00
Mrs. F. C. Peters, rose lavender, ruby throat -----	100	3.00	2.50	2.00	---	---	---
Mrs. John S. Wood, Begonia Rose, tall -----	100	3.00	2.50	---	---	---	---
Mrs. J. R. Walsh, heavily ruffled, flesh pink -----	100	3.00	2.50	---	---	---	---
Mrs. Leon Douglas, Begonia Rose, striped with scarlet	100	3.00	2.50	---	---	---	---
Mrs. Richard Lohrman, shell pink, yellow throat ----	100	4.00	3.00	---	---	---	---
Muriel, light blue, darker throat -----	1000	30.00	25.00	20.00	15.00	10.00	7.50
Mrs. Wm. E. Clark, shell pink, dark throat -----	100	3.00	2.50	---	---	---	---
Myra, deep salmon and yellow -----	1000	10.00	8.00	6.00	4.50	3.50	2.50
Niagara, cream yellow, splashed with pink -----	100	2.50	2.00	---	---	---	---
1910 Rose, rose pink -----	1000	12.50	10.00	8.00	6.00	4.00	2.50
Nora, grayish lavender, lighter throat -----	100	2.50	2.00	---	---	---	---
Old Glory, maroon with fine white lines -----	100	4.00	3.00	---	---	---	---
Orange Glory, orange with lighter throat, ruffled ----	100	3.00	2.50	---	---	---	---
Panama, light rosy pink -----	1000	15.00	12.00	10.00	7.00	5.00	3.00
Pasadena, Turkish red, orange striped -----	100	4.00	3.00	---	---	---	---
Pink Wonder, LaFrance pink, pale pink throat -----	1000	12.00	10.00	8.00	6.00	4.00	2.50
Polyanna, rich golden yellow -----	100	4.00	3.00	---	---	---	---
Pride of Lancaster, orange salmon, deeper throat, ruffled	100	3.00	2.50	---	---	---	---
Prince of Wales, large light salmon -----	1000	18.00	15.00	12.00	8.00	6.00	3.00

FAIRY LANE NURSERY & FLORAL CO.
GLADIOLUS GROWERS BERLIN HEIGHTS, OHIO

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VARIETIES	Price Per	1	2	3	4	5	6
Purple Glory, velvety, maroon red, black blotches ---	100	4.00	3.00	---	---	---	---
Pythia, giant red -----	100	3.00	2.50	---	---	---	---
Red Amerillas, brilliant dark red -----	100	4.00	3.00	---	---	---	---
Red, White and Gold, white and yellow, red blotch ---	1000	12.50	10.00	8.00	6.00	4.00	2.50
Richard Diener, geranium pink -----	100	4.00	3.00	---	---	---	---
Rose Ash, ashes of roses -----	100	3.00	2.50	2.00	---	---	---
Romance, salmon rose, red and yellow throat -----	1000	20.00	15.00	12.00	8.00	6.00	4.00
Rose Glory, rose pink, ruffled -----	1000	25.00	20.00	15.00	10.00	7.00	5.00
Ruffled Beauty, redish violet, ruffled -----	100	4.00	3.00	---	---	---	---
Rev. Eubank, porcelain blue, red throat -----	100	4.00	3.00	---	---	---	---
Scarlano, deep burnt orange -----	1000	15.00	12.00	10.00	7.00	5.00	3.00
Scarlet Princeps, large clear scarlet -----	1000	15.00	12.00	10.00	7.00	5.00	3.00
Scarlet Wonder, large, brilliant red -----	100	4.00	3.00	---	---	---	---
Sidney Plummer, large soft yellow, ruffled -----	100	3.00	2.50	---	---	---	---
Souvenir, deep yellow prim -----	100	2.00	1.75	---	---	---	---
St. Thomas, salmon rose, red blotch -----	100	4.00	3.00	---	---	---	---
Sulphur Glow, yellow, intensely ruffled -----	100	3.00	2.50	---	---	---	---
Sweet Lavender, very eary lavender -----	100	2.50	2.00	---	---	---	---
Sydonia, fine deep violet -----	1000	20.00	15.00	12.00	8.00	6.00	4.00
Taro, American Beauty, extra fine -----	100	4.00	3.00	---	---	---	---
T. T. Kent, shell pink, shaded darker pink -----	100	2.50	2.00	---	---	---	---
Uhlan Chief, vermillion scarlet, darker throat -----	100	3.00	2.50	---	---	---	---
Violet Beauty, large cerise violet, red throat -----	1000	25.00	20.00	15.00	12.00	8.00	6.00
Violet Glory, dark violet, deeper throat ruffled -----	100	4.00	3.00	---	---	---	---
Violet Perfection, large dark violet -----	100	4.00	3.00	---	---	---	---
Virginia Hale, soft creamy salmon rose -----	100	3.00	2.50	---	---	---	---
White Glory, pure white with blue throat -----	100	4.00	3.00	---	---	---	---
White Pigeon, extra early pure white -----	1000	15.00	12.00	10.00	7.00	5.00	3.00
White Wonder, large white, lavender tints --- -----	1000	15.00	12.00	10.00	7.00	5.00	3.00
Wilbrink, pale rosy pink, very early -----	1000	12.00	10.00	8.00	6.00	4.00	2.50
Willis E. Fryer, deep velvety violet -----	100	4.00	3.00	---	---	---	---
Yosemite, geranium red -----	100	4.00	3.00	---	---	---	---
Fairy Mixture -----	1000	15.00	12.00	10.00	7.00	5.00	3.00
Gold Medal Mixture -----	1000	12.00	10.00	8.00	6.00	4.00	2.50
Florists' Mixture -----	1000	10.00	8.00	6.00	4.50	3.50	2.50
Delphinium Seed, Bella Dona, Per ounce----\$2.00—Per ½ Pound----\$10.00—Per pound----\$18.00							

SPECIAL OFFERS ON ALL SIZES OF BULBS

1000 Each of 5 Different Varieties All Labeled True to Name. Our Selection

5000 No. 1 bulbs for-----\$45.00	5000 No. 3 bulbs for-----\$30.00	5000 No. 5 bulbs for-----\$15.00
5000 No. 2 bulbs for-----\$35.00	5000 No. 4 bulbs for-----\$20.00	5000 No. 6 bulbs for-----\$10.00

Five hundred of each variety furnished at half the price as quoted above. Varieties used in this collection are the ones in which we are well stocked and are offered regardless of price. They are also good cut flower varieties.